#### **COGNIFY LEARNING COMPANY**

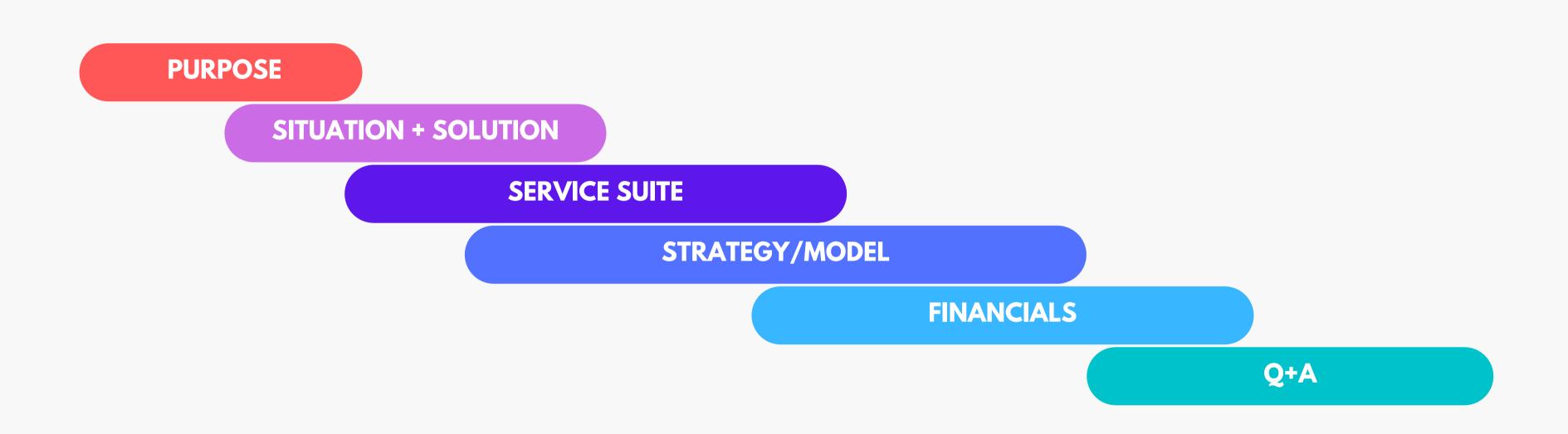
# COGNIFY OFFICIAL LAUNCH PARTY

JULY 29, 2023





## TOPICS





#### PURPOSE

## OUR PURPOSE IS TO MODERNIZE THE COLLEGE TUTORING INDUSTRY.



### THE SITUATION

#### **Partnerships**

Lack of strategic relationships

#### Service

Low-innovative core offerings

#### Innovation

"Business as usual" for 30+ years





COURSES





CONTACT US

OPEN TODAY: - HRTT - 67

SHOW MORE



- ACCOUNTING
- BIOCHEMISTRY
- BIOLOGY
- CHEMISTRY
- CIVIL ENGINEERING
- FINANCE
- MATH
- MECHANICAL ENGINEERING
- PHYSICS
- STATISTICS

STUDENTS WE HELPED GRADUATE





For over 10 years, we've helped thousands of students like you graduate. Don't waste your money re-taking a class: buy a season pass for a fraction of the cost and let help you pass with flying colors.



We're <u>right across from campus</u>, we tutor around your schedule, and we teach <u>all the tough classes</u>. So there's really no excuse not to worst, you'll end up with a better grade). **DETAILS** 



"The finest tutoring program in College Station, or anywhere else! I needed to take several sessions for chemistry and physics and experienced a tremendous improvement in my grades."

Class '00 | More testimonials



STA301

ECO329

M408L

ACC311

CH301

SH MEETING







### THE SOLUTION

#### Partnerships

Focus on potential partnership with universities + other parties

#### Service

New, hybrid services with a mentor aspect built-in

#### Innovation

Easy access to quality services



#### SERVICE SUITE

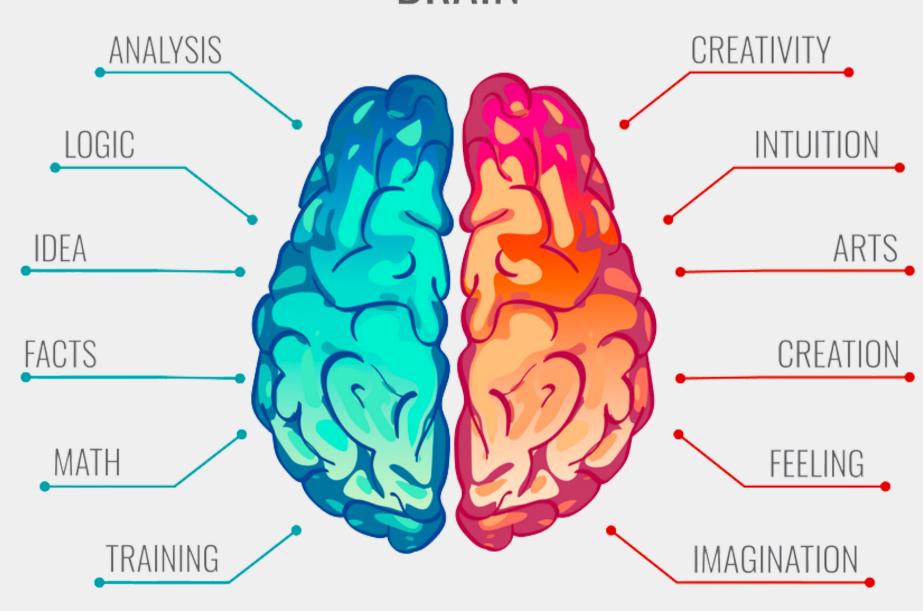






#### WEEKLY SESSIONS

#### LEFT vs RIGHT BRAIN





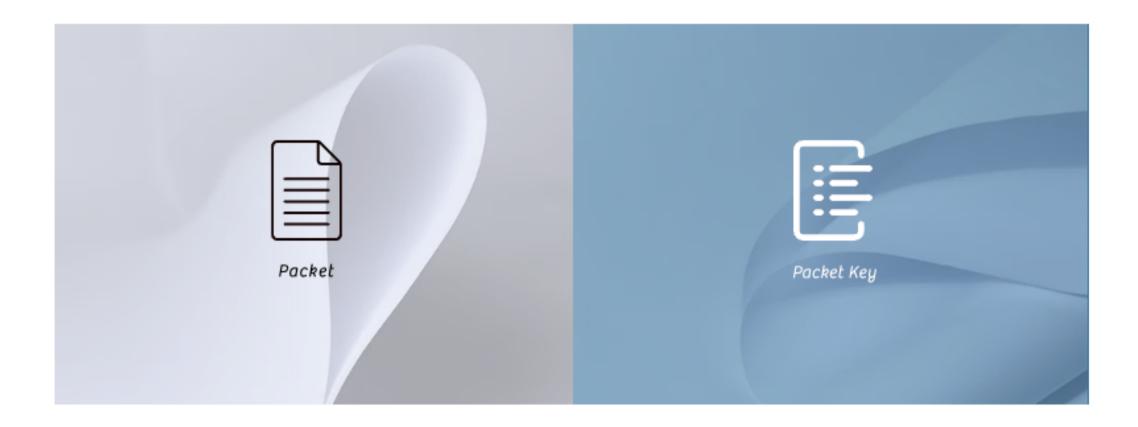


#### COGNIFY GO

BY COGNIFY

#### ECO329

#### FINAL EXAM REVIEW











#### FREEMIUM MODEL

#### BLUE-OCEAN APPROACH



### FREEMIUM MODEL EASY TO ENTER

BLUE-OCEAN APPROACH



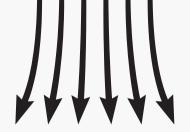
### FREEMIUM MODEL EASY TO ENTER

BLUE-OCEAN APPROACH | EASY TO BENEFIT



#### FREEMIUM MODEL

Spark Sessions
Free



Weekly Sessions

Subscription

**Exam Reviews** 

Subscription | By the Purchase

Private Tutoring

By the Purchase

Refresh Sessions

Apartment Exclusive



FREEMIUM MODEL

FREE SERVICES AD ENVIRONMENT

PAID SERVICES



FREEMIUM MODEL

FREE SERVICES AD ENVIRONMENT

PAID SERVICES

**EXPOSURE** 



FREEMIUM MODEL

FREE SERVICES AD ENVIRONMENT

PAID SERVICES

**EXPOSURE** 

**FUNDING** 



## "ADS? NAH, I'M OUT."

## HOW TO MAKE ADS NOT SUCK

## HOW TO MAKE ADS NOT

#### SUCK

1. ANNOUNCEMENTS

## HOW TO MAKE ADS NOT SUCK

- 1. ANNOUNCEMENTS
- 2. BRAND VISIBILITY

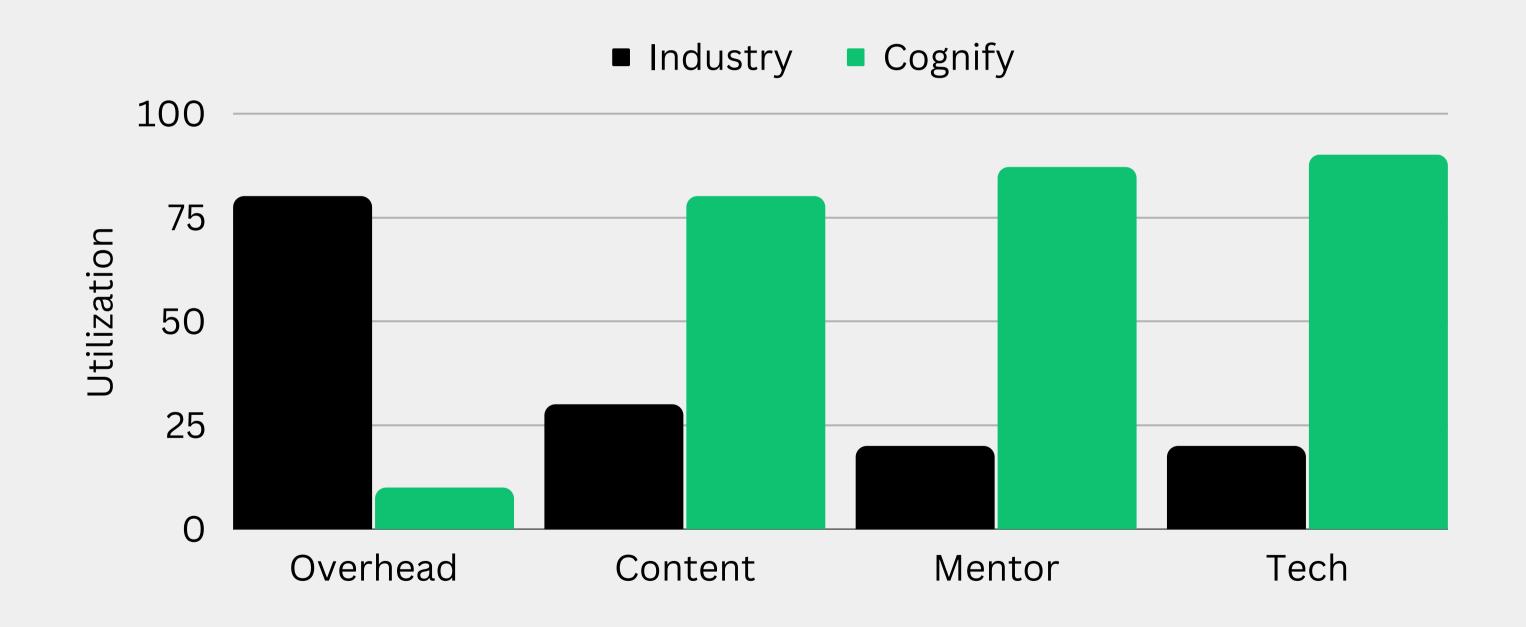
## HOW TO MAKE ADS NOT SUCK

- 1. ANNOUNCEMENTS
- 2. BRAND VISIBILITY
- 3. BRAND+SERVICE INTEGRATION

#### BLUE OCEAN STRATEGY



#### BLUE OCEAN STRATEGY



## WE HAVE SOMETHING COOL TO SHOW YOU...



## 

BY COGNIFY





## COGNIFY X YUGO









#### FINANCIALS

Based on conservative estimations





## THANKS FORYOUR TIME